

LIACC

LONG ISLAND ASSOCIATION FOR AIDS CARE, INC.

2013
ANNUAL
REPORT



MESSAGE FROM THE CEO



2013 has been a year of expansion and growth in LIAAC services offered to the community as well as internal modernization, which will allow us to increase our outreach through social networking venues. We updated our website by utilizing a platform which is easier to navigate. It now includes a comprehensive directory, notification of events and services, program outlines, and health reports related to our services. Our Facebook and Twitter accounts are kept up to date, particularly with advances in prevention methods that now include medication available to men who have sex with men (MSM) and others who are at substantial risk of HIV infection. Facebook allows users to know where our mobile outreach programs and testing fairs are going to be held without having

to stumble across a flier or call into the hotline.

One of the most positive things that occurred for LIAAC this year is our work with Health Homes. Tri Care Systems, a project of LIAAC, is partnering with hospitals, social service agencies, and other community-based agencies serving Nassau, Suffolk and Queens Counties. Tri Care has solidified ongoing working relationships with all of these institutions. Long Island no longer delivers services in silos, but is now working together to coordinate the best services for the most vulnerable communities, not only dealing with HIV/AIDS, but also with other sexually transmitted diseases, as well as chronic illnesses such as heart disease, high blood pressure, diabetes, and obesity. This type of collaboration has been long overdue and has been a positive experience with our Health Home partners.

In the coming year, when you look at LIAAC's website, you will see that there have been several new members added to LIAAC's Board of Directors. When reading their backgrounds, it is clear that they strengthen and bring unique qualities that will continue to help LIAAC grow and make the changes necessary to keep up with the needs of the Long Island community.

It was with great sadness that long time Board Member Gary Gumbs, stepped down from the Board of Directors and Executive Committee at the end of 2013 due to health

reasons. He will truly be missed and we hope that he has a speedy recovery to allow him to continue his important contributions in mental health services as part of a suicide prevention program that he coordinates in Suffolk County.

Gail Barouh
Gail Barouh, PhD

OUR MISSION

LIAAC is a regional community based 501(c)(3) not-for-profit agency delivering comprehensive services to all Long Islanders infected and affected by HIV/AIDS and other infectious diseases. Additional priorities include services and supplemental support to promote health and wellness. Utilizing a field based mobile outreach model, our professionally trained staff are committed to providing a continuum of quality client services, responsible public policy, aggressive advocacy and effective testing and prevention education. LIAAC's driving philosophy is to provide a stable and comprehensive safety net that ensures our services reach the many diverse communities of Nassau and Suffolk Counties.

BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Gail Barouh, PhD
President/CEO

Gary Gumbs, BA, BS
Board Co-Chair

Edwin Velazquez, LMSW
Board Co-Chair

John Haigney, M.Div.
Vice Chair

John R. Lewin, BA, MBA, CFP, CTFA
Secretary/Treasurer

BOARD MEMBERS

Richard Berman, MA

Thomas J. Fabbicante, BS

Lucille Martir-Hoffman, MS.ED

Sophia Marshall, RN

MEDICAID AND GRANT FUNDED CASE MANAGEMENT SERVICES

Grant Funded Case Management

Services are provided to Suffolk and Nassau County residents on Long Island who are HIV or at an extreme high-risk of becoming infected with HIV or other infectious diseases such as Hepatitis through unsafe behaviors. Services are delivered to our clients by our case managers whether they are in their homes, the hospital, treatment centers or other community settings. This is especially important given the geographical and transportation barriers inherent to Long Island. Through this community based approach, we strive to ensure that clients with complex needs receive coordinated services, such as primary medical care, medications, public benefits, drug/alcohol treatment, mental health services and other health and social services programs in a timely manner. Case management involves the active participation of clients in all aspects of the process. We utilize community resources to assist in empowering clients to enhance their ability to function independently and lead an improved quality of life.

Medicaid Health Home Care Coordination

Created by the Governor's Medicaid Re-design Team, Health Homes – as defined by the NYS Department of Health – is "...a care management service model whereby all of an individual's caregivers communicate with one another so that all of a patient's needs are addressed in a comprehensive manner. This is done primarily through a care coordinator who oversees and provides access to all the services an individual needs to assure that they receive everything necessary to stay healthy, out of the emergency room and out of the hospital. Health records are shared (either electronically or on paper) among providers so that services are not duplicated or neglected. The health home services are provided through a network of organizations – providers, health plans and community-based

organizations. When all the services are considered collectively, they become a virtual Health Home."

LIAAC, under our DBA Tri Care Systems, is a partner in four regional Medicaid Health Homes, serving residents of Nassau, Suffolk and Queens Counties. Under our Health Homes initiative, our staff provides care coordination services to individuals who have two or more chronic conditions, including Mental Illness, Hepatitis C, Heart Disease, Asthma, HIV/AIDS, Obesity, Diabetes and Substance Abuse.

For both of the above client support programs, our staff utilizes a plethora of community resources to refer and link clients to medical treatment, supportive services and re-engage clients who drop out of care; assisting them with navigating through a sometimes daunting and complicated social service and health care system. Our mobile care coordination and case management approach to services delivery helps to reduce clients over utilization of hospital emergency rooms.

In 2013, LIAAC's grant funded programs provided comprehensive, supportive or brief strengths-based case management services to 737 clients.

In 2013, Tri Care Systems provided Medicaid care coordination services to 208 clients in Health Homes program, 296 clients in Health Homes – Targeted Case Management (TCM) program and 628 clients in Health Homes – Engagement Program.

PREVENTION EDUCATION

Prevention Education Department

The Prevention Education Department conducts an extensive range of primary and secondary education presentations to a wide array of audiences. Primary Prevention involves working with an audience who is HIV negative – or unaware of their status. Secondary Prevention Education involves working with populations who are known to be infected with HIV and teaching them how to manage their disease, disclose their diagnosis, safer sex negotiating skills and understanding the impact of stigma and discrimination.

Through grants from the NYS Department of Health AIDS Institute's Community Service and Communities of Color programs; the Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Prevention, in 2013, LIAAC's Prevention Education Department provided 255 HIV education sessions reaching 4,982 Long Islanders with critical messages designed to maximize healthy behaviors and choices. In addition, LIAAC's Educators facilitated 1,801 various educational interventions including: single and multiple sessions curriculum-based Harm Reduction, Interventions Delivered to Individuals (IDI) and Interventions Delivered to Groups (IDG) reaching 635 high-risk and HIV-positive Long Islanders. These multiple-sessions interventions, which are endorsed by the Centers for Disease Control and Prevention, are proven to be effective in delivering positive behavioral health outcomes.

Counseling,
Testing and
Referral

Hotline

Nutrition
Health
Education

Mobile
Outreach

Agency

Counseling, Testing and Referral

Through grants from the NYSDOH-AIDS Institute, Suffolk County, Centers for Disease Control and Prevention, Office of Minority Health, Substance Abuse and Mental Health Services Administration and NYS Bureau of HIV/AIDS Epidemiology, Evaluation and Research, LIAAC's team of Prevention Specialists across various agency programs conducted 2,251 HIV Rapid tests, 1,145 HCV and 255 STI screenings to individuals at high risk of infection transmission.

HOTLINE, SERVICES AND OUTREACH

Hotline

Grants from the NYS DOH AIDS Institute and Suffolk County support the Hotline services and community outreach activities. The Hotline serves as the entry point for all of LIAAC's direct services and prevention initiatives. The Hotline provides callers with information, resources, and referrals to health and human services agencies. For clients of the agency, the Hotline ensures access to agency services and promotes the delivery of timely services.

In 2013 LIAAC's Hotline staff triaged 7,023 calls from people with HIV/AIDS, individuals at risk for HIV and local residents seeking information about the disease, strategies for prevention and assistance with accessing services within the agency. In addition, 3,507 Long Islanders were provided community outreach. Materials distributed included 13,413 male condoms, 1,297 lubricants, 1,101 female condoms, 401 dental dams and 9,283 pieces of health literature.

Nutrition Health Education

Through funding from the NYS DOH AIDS Institute our Nutrition Health Education (NHE) staff provides HIV+ individuals residing in Suffolk County with Nutritional Screenings, Nutritional Health Education individual and group sessions.

In 2013, the NHE program delivered 860 ready-to-heat meals, 325 pantry bags, and 6500 meals to LIAAC's Suffolk County clients who are living with HIV/AIDS and their families. LIAAC staff also conducted 64 nutritional screenings, 98 nutritional health education groups, and 227 health education individual sessions.

Mobile Outreach

Grants from the Centers for Disease Control and Prevention, Office of Minority Health and the Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Treatment supports all mobile outreach initiatives. The Mobile Outreach Department is designed to reduce the risk taking behaviors of Long Islanders most disenfranchised at-risk populations by providing HIV and HCV screenings and rapid testing, access to care and referral linkages. The mobile outreach program delivers critically needed HIV prevention services directly to formerly incarcerated individuals returning to Long Island from Federal and State Correctional Facilities, gay identified and non-gay identified men who have sex with men, intravenous drug users and very high-risk individuals via mobile van in high prevalent and underserved Long Island communities.

In 2013 the mobile outreach staff distributed health education information materials to 1,558 Long Islanders, of that number 883 received referrals/linkage services including HIV, HCV, STI, screening and testing, case management, housing, transportation, medical follow-up, substance abuse and mental health treatment.

AGENCY

LIAAC staff participated in media stories about HIV/AIDS, including staff and client appearances in major publications, on local television and on the region's most popular radio stations.

The agency website www.liaac.org reported more than 39,900 page views for 2013, of that number 77.2% were new visitors and 22.8 were returning visitors; the LIAAC Blog reports 2,233 page reviews, of that number 40.6% were new visitors and 59.4% were returning visitors. Other social media outlets would include 53 new likes on Facebook, 76 new followers on Twitter, and 81 new followers on Pinterest. By expanding our HIV prevention outreach efforts to social media dating sites such as Grindr, Scruff and Jack'd, 27 HIV Rapid Tests were administered, of that number one (1) client was newly diagnosed positive.

LIAAC staff hosted a spectacular holiday party for clients and their friends /families. Clients and their children dined, danced and received gifts. Approximately 90 clients attended the holiday party. Gifts were also distributed to children of our case managed clients who were unable to attend the event.

2013 FINANCIALS

ASSETS:

Cash & Cash Equivalents	\$707,385
Grants & Contracts Receivable	1,282,893
Medicaid Receivable (Health Homes)	405,913
Investments, at Fair Value	1,176,545
Prepaid Expenses & Other	15,879
Total Current Assets	\$3,588,615

Security Deposits	\$101,008
Property, Equipment and Computer Software, net	245,791
Total Assets	\$3,935,414

LIABILITIES & NET ASSETS:

Current Liabilities:

Accounts Payable & Accrued Expenses	\$355,416
Accrued Compensation	305,391
Refundable Advances	212,440
Total Liabilities	\$873,247

Unrestricted Net Assets:	\$3,062,167
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Total Liabilities & Unrestricted Net Assets:	\$3,935,414
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UNRESTRICTED REVENUE

Grants & Contract Services	\$4,991,024
Contributions, Donations & Fundraising	186,154
Medicaid Services (Health Homes)	1,461,913
Realized & Unrealized Gain(Loss) on Investments, net	(1,355)
Other	32,304
Total Revenue	\$6,670,040

EXPENSES:

Salaries & Benefits	\$3,744,143
Other Than Personnel Services	2,001,292
Total Expenses	\$5,745,435

Operating Income prior to depreciation & amortization	\$924,605
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Depreciation & Amortization	59,753
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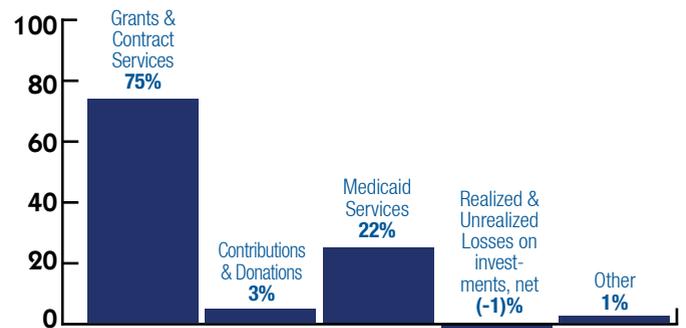
Increase in Unrestricted Net Assets	\$864,852
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UNRESTRICTED NET ASSETS

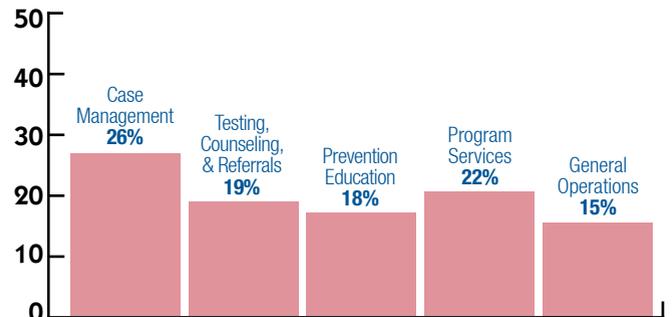
Beginning	\$2,197,315
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Ending	\$3,062,167
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2013 UNRESTRICTED REVENUE



2013 FUNCTIONAL EXPENSES



A complete copy of our financial statements is available upon request by calling 631-385-2451

IN SUMMARY FOR THE YEAR 2013

■ Over 7,000 Hotline calls were received from people living with HIV/AIDS or at-risk

■ Delivered 6,500 meals to HIV positive clients

■ Community outreach referrals were made to over 3,500 clients

■ Health education information materials were provided to over 6,500 individuals

■ Delivered evidence-based behavioral interventions to over 600 individuals

■ Administered over 2,250 HIV rapid tests

■ Over 1,100 clients received Hepatitis C screenings

■ Over 250 STI screenings were provided to clients

■ Medicaid care coordination services were provided to over 1,100 clients

■ Case managed over 700 grant funded clients

■ Nearly 900 clients referral/linkages were provided

OUR 2013 SUPPORTERS

We would like to thank the following for their generous support in 2013.

Alan Morton
Foundation

Molloy College

PLEASE
Lend **Your** Support
in some way & **JOIN**
OUR FIGHT
AGAINST
HIV/AIDS

**YES, I WANT TO SUPPORT
LIAAC'S IMPORTANT WORK IN
THE LONG ISLAND COMMUNITY!**

Please find enclosed my tax-deductible contribution of:

\$25 \$250 \$1,000
 \$100 \$500 other \$ _____

I am paying by check \$ _____

Please make check payable to LIAAC

Please bill my credit card \$ _____

Card Number _____

Billing Zip Code _____ CVCC# _____

Name on card _____

Exp. Date ____ / ____ / ____ MC Visa Amex

Signature _____

Please mail all contributions to: LIAAC
60 Adams Avenue • Hauppauge, NY 11788

Name _____

Address _____

City/Town _____ State _____ Zip _____

Phone _____

Email address _____

When you provide your Email address you will be enrolled in our Email contact list in order to provide you with our newsletter and be advised of upcoming events. You may unsubscribe at any time by replying to any of our Emails by selecting "unsubscribe". We will never supply your Email address to any third parties.

LONG ISLAND ASSOCIATION
FOR AIDS CARE, INC.



LIAAC

SOLVING THE CHALLENGES OF HIV

SINCE 1986

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